



Notification for Director – Techno Centre

M. S. Ramaiah University of Applied Sciences
University House, Gnanagangothri Campus, New BEL Road, M. S. R. Nagar,
Bangalore – 560054

The Opportunity

M. S. Ramaiah University of Applied Sciences (MSRUAS) is looking for Director – Techno Centre of the University. Any engineering professional with minimum 10 years of experience in a people oriented environment and proven record of successful techo-commercial supervisory experience is eligible for applying for the position.

The Role of Director – Techno Centre

The Director (Techno Centre) shall have the following duties and responsibilities:

- a) Proactively seek and establish businesses with defence, space, and health science agencies and industries and public sector
- b) Actively facilitate project partnership with MSRUAS faculty and students and the Ramaiah Medical enterprise
- c) Develop strategies for expanding the activities of the Techno Centre
- d) Build a database of organizations that are in need of Engineering Solutions, Product Design and Development, Testing and Validation Services
- e) Create marketing brochures
- f) Create presentations comprising of facilities, human resources and project case studies for marketing
- g) Guide General Managers, Business Development, Technology Commercialization, Business Incubation and Business Support teams for enhanced performance
- h) Maintain web pages pertaining to Techno Centre
- i) Build rapport and establish network with industries / organizations
- j) Guide and counsel Project Leaders and Project Staff
- k) Coordinate with consultants
- l) Plan and set annual Directorate targets
- m) Plan Human Resources for the Directorate
- n) Plan and create resources essential for offering the services of the Directorate
- o) Identify physical infrastructure, as required, and coordinate with the appropriate University authorities to procure them
- p) Write project proposals, prepare project costing, sign NDAs, execute projects, conduct periodic project reviews, submit project reports, manage project delivery and handle commercial aspects of all proposals
- q) Managing confidentiality, handling IPR and any legal issues
- r) Generate periodic Performance Reports and forward this to the University Performance Review Committee
- s) Any other activity related to Techno Centre

Professional Qualifications and Personal Qualities

MSRUAS requires a leader with good academic credentials, leadership abilities and interpersonal skills. The candidate must possess the following professional qualifications and personal qualities:

- a) **Academic accomplishments:** Good academic record. Candidates applying for the position should possess a minimum PG Degree in Engineering. A degree in Management or Business Administration is desirable. Ph.D. degree will be given higher weightage.
- b) **Technical Skill accomplishments:** Understanding and practical exposure of various software, services and systems including Automation, CFD Analysis, CAD, Architectural CAD, FEM / FEA, Manufacturing Processes, Electronics and Electrical Systems, Web- Design, Digital

Marketing and Social Media Marketing Services. Demonstrated understanding of the application of modern communication technology

- c) **Timely Delivery and Quality:** Commitment to timely delivery with excellence in quality
- d) **Leadership:** A mature and responsible leadership style that advances business goals of the Directorate. A proven record in working successfully with diverse set of people ranging from technical staff to sales engineers.
- e) **Management skills:** Good supervisory experience of personnel, the ability to make difficult decisions with good judgment and to work effectively and collaboratively in a complex business setting. Ability to collaborate effectively with different departments and cross-functional teams.
- f) **Diversity and inclusion:** Engagement with, and commitment to, the diversification and inclusiveness of the community
- g) **Communication skills:** Strong written and persuasive written and verbal skills, with an eye to using modern communication strategies to accomplish tasks
- h) **Personal:** High levels of honesty, integrity, and ethical behaviour, as well as transparency, diplomacy, imagination, creativity, humour, and strong work ethics.

Requirement Details

Sl. No.	Position Details	No. of Positions
1	Director – Techno Centre	01

Procedures for Candidacy

Interested candidates may apply by sending their resumes at vc@msruas.ac.in and resumes@msruas.ac.in. The resumes will be reviewed and shortlisted members will be called for an interview. An internal search committee will be formed to evaluate each member in the interview. The committee will give the results within **10 (Ten)** days from the date of interview which will be final and will not subject to any appeal or litigation.